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Shopping For Furniture On The Internet



Leonard Bruce Lewin



Synopsis

Making a major furniture purchase on the Internet can be both daunting and risky without the proper knowledge. This guide to buying furniture online reveals ways to get the best prices, products, and customer service without entering a showroom. Important aspects of shopping for upholstery and wood furniture are discussed, as are issues concerning local and state taxes. Shipping, returns, and warranties are explained, and the best ways to pay for furniture from a Web site are covered. Also included is a glossary of furniture terms, an assessment of online furniture sites, and a discussion of the changes in the furniture trade caused by the Internet.

Book Information

Paperback: 92 pages Publisher: Linden Publishing (September 1, 2000) Language: English ISBN-10: 0941936589 ISBN-13: 978-0941936583 Product Dimensions: 6 × 0.4 × 9 inches Shipping Weight: 5.4 ounces (View shipping rates and policies) Average Customer Review: 2.5 out of 5 stars Â See all reviews (2 customer reviews) Best Sellers Rank: #6,735,868 in Books (See Top 100 in Books) #100 in Books > Computers & Technology > Networking & Cloud Computing > Home Networks #718 in Books > Crafts, Hobbies & Home > Home Improvement & Design > Furniture #3765 in Books > Reference > Consumer Guides

Customer Reviews

I used this book and the 1999 version of "Shopping for Furniture" by the same author when I moved in 2004. I had absoultely no knowledge about furniture, live in NYC where prices are high and had limited financial resources. This was the first time in my life that I was going to buy a large quantity of furniture at one time. I had heard about the North Carolina furniture outlets, but with a small child I did not have the ability to go there. Having faith in the merchandising power of the internet, I bought this book and "Shopping for Furniture" and proceeded to search. Through e-mails, and armed with the knowledge and terminology set forth in Mr. Lewin's books, I was able to find out a lot in regard to the quality and pricing for many pieces. I had been told by one manufacturer that I was "very educated" regarding the construction of furniture. Through the use of both books I learned what to look for in a quality piece and how to go about finding the furniture I wanted for the best prices. Although I did not use the any of the merchants listed in these books, I did use the information in them as a springboard for finding other merchants. I did look for furniture makers that Mr. Lewin recommended, searching their lines on the internet, finding out where they sold in my area, and going to these stores to check them out in person. Thanks to Mr. Lewin, I was able to rule out a lot of pieces that looked good but actually were quite poor in quality. For example, each time I opened a drawer on a piece and I noticed that it did not contain dove-tailed joints, I immediately closed the drawer and walked away, knowing that it was an inferior piece of furniture and that it would not last.

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